

# An international network at the service of Companies:

- A major player in leasing and factoring.
- Present in 10 countries in Europe with local teams who are experts in their markets.
- Customised support in the countries in which the network operates and beyond, with coverage in over 70 countries.

Crédit Agricole Leasing & Factoring is a subsidiary of the Crédit Agricole group. Belonging to the Group is a guarantee of quality and local support, and allows to benefit from financial solidity.

## **Why choose Crédit Agricole Leasing & Factoring**

## Support

for professionals. local authorities, farmers and companies of all sizes

### **Tailor-made** solutions

adapted to the needs of each client, group or individual entity

## Financing

at every step of the client's development

reasons

## Secure transactions and data exchanges

Rapid and autonomous decisions

by Crédit Agricole Leasing & Factoring

### Coordination

teams at headquarters

of local expertise with support

Key figures



60 years' **experience** 

in factoring and leasing



17.9% **CAL&F Factoring market share in France** 



2,789 employees

including 50% abroad(1)



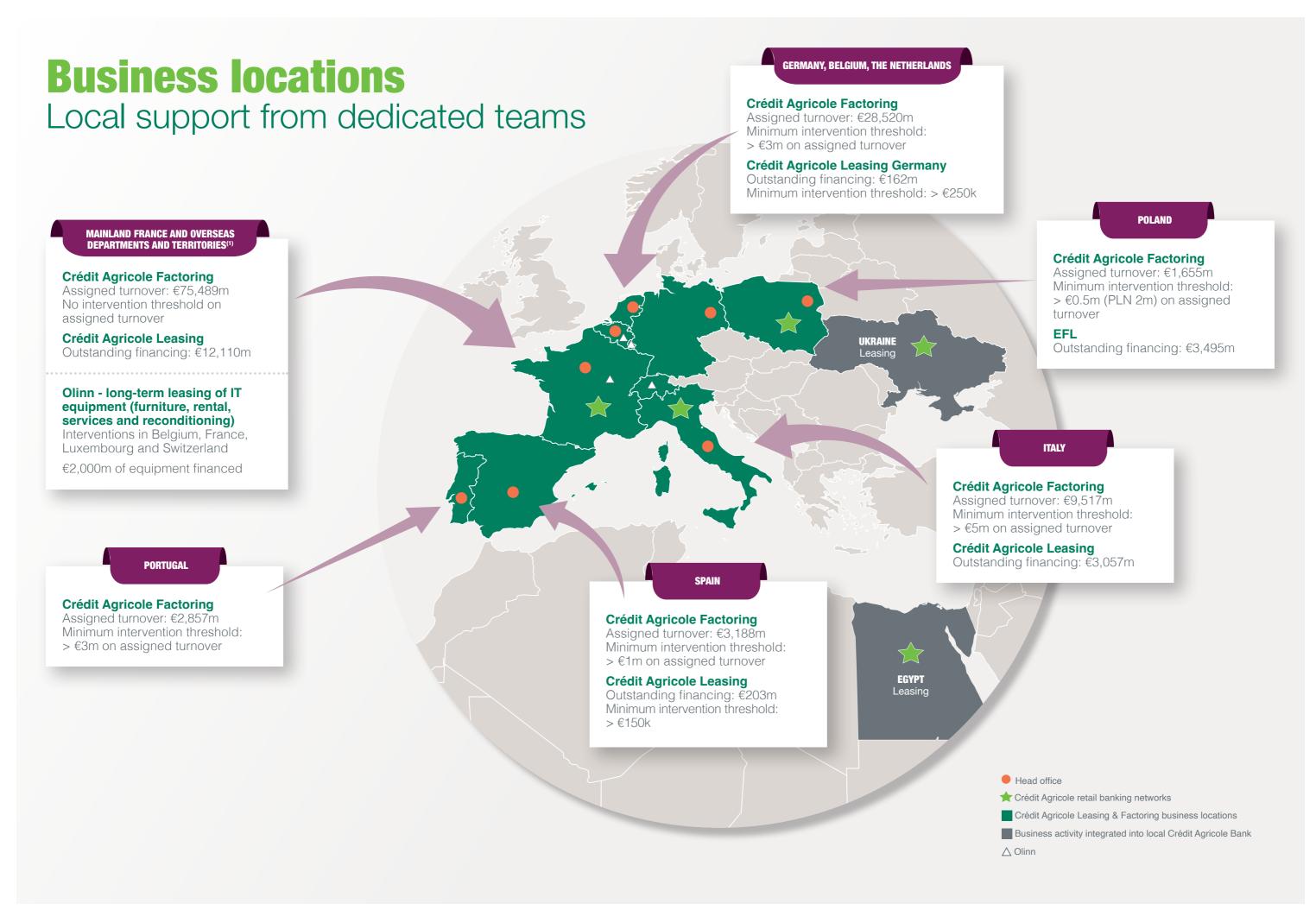
€32bn outstanding

including 28% financed abroad(1)



256,000 clients

including 34% internationally(1)



## **Leasing Business**



Financial leasing solution to finance or refinance in different currencies up to 100% of one's professional investment, to preserve the cash flow and/or the debt capacity and to benefit from tax advantages.

## The solutions

## Financing of the client directly or via a bank of the Crédit Agricole group:

- Standard equipment leasing and financial leasing transactions.
- Additional range of services for IT, phone and automotive assets.
- **Expertise on specific contracts such as:** 
  - Real estate leasing: financing or leaseback of real estate for professional use, existing or to be built.
  - Boat and aircraft leasing: financing the purchase of boats and aircrafts to professionals clients.
  - IT Operating Leasing: financing the purchase or renewal of any type of new or reconditioned IT
  - GREEN SOLUTIONS: financing of solutions to support the energy transition and reduce environmental

## Global leasing solutions offered to national and international partners' clients (Vendors):

- Financing of partners' clients, such as distributors, manufacturers, leasers.
- Tailor-made contracts such as contract assignment, mandated operating leasing, full services operating leasing, renting.
- Additional range of services through Olinn on IT, phone and automotive assets: sourcing, financing, maintenance, return and even reconditioning.

## **Local expertise in leasing business**



<sup>\*</sup> on IT/Mobile/Car financing, solutions that integrate sourcing, financing, maintenance, return and even reconditioning are possible via Olinn.

## **Factoring Business**



Flexible short-term financing solution adapted to the company's operating cycle based on the assignment of client receivables. Cash flow is secure, enabling the company to develop with peace of mind thanks to appropriate management of trade receivables and guarantee of up to 100% against the risk of non-payment.

## The solutions

- International factoring to secure and develop business: a solution to negotiate, centralise and manage client group cash flow with a single program for all its subsidiaries.
- ► Local and/or multi-local contract: one or more bilateral contracts signed in the same country where Crédit Agricole Leasing & Factoring and client's entities are located. Contracts with non-residents are possible.
- **Export and multi-currencies** to finance and to secure export business: financing of export receivables and the securing of transactions.

## **Local expertise in factoring business**





To find out more about Crédit Agricole Leasing & Factoring's expertise, contact us or visit:

https://www.ca-leasingfactoring.com/

<sup>·</sup> Long-term leasing · Inventory financing

Loans

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